

# SARA Panel

Cross-Cutting Issues:  
Small Business Working Group

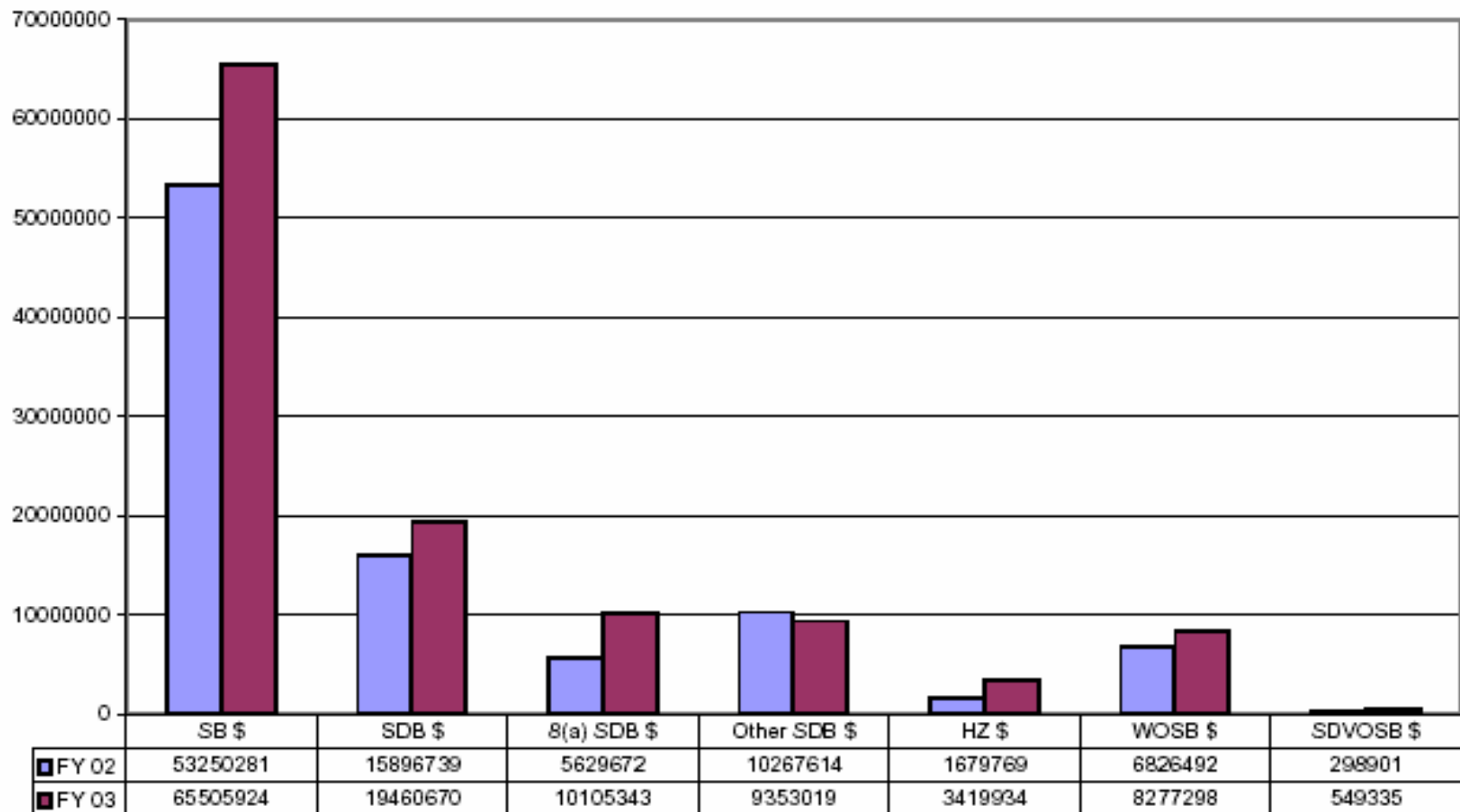
March 30, 2005

# Panel Members on Small Business Working Group

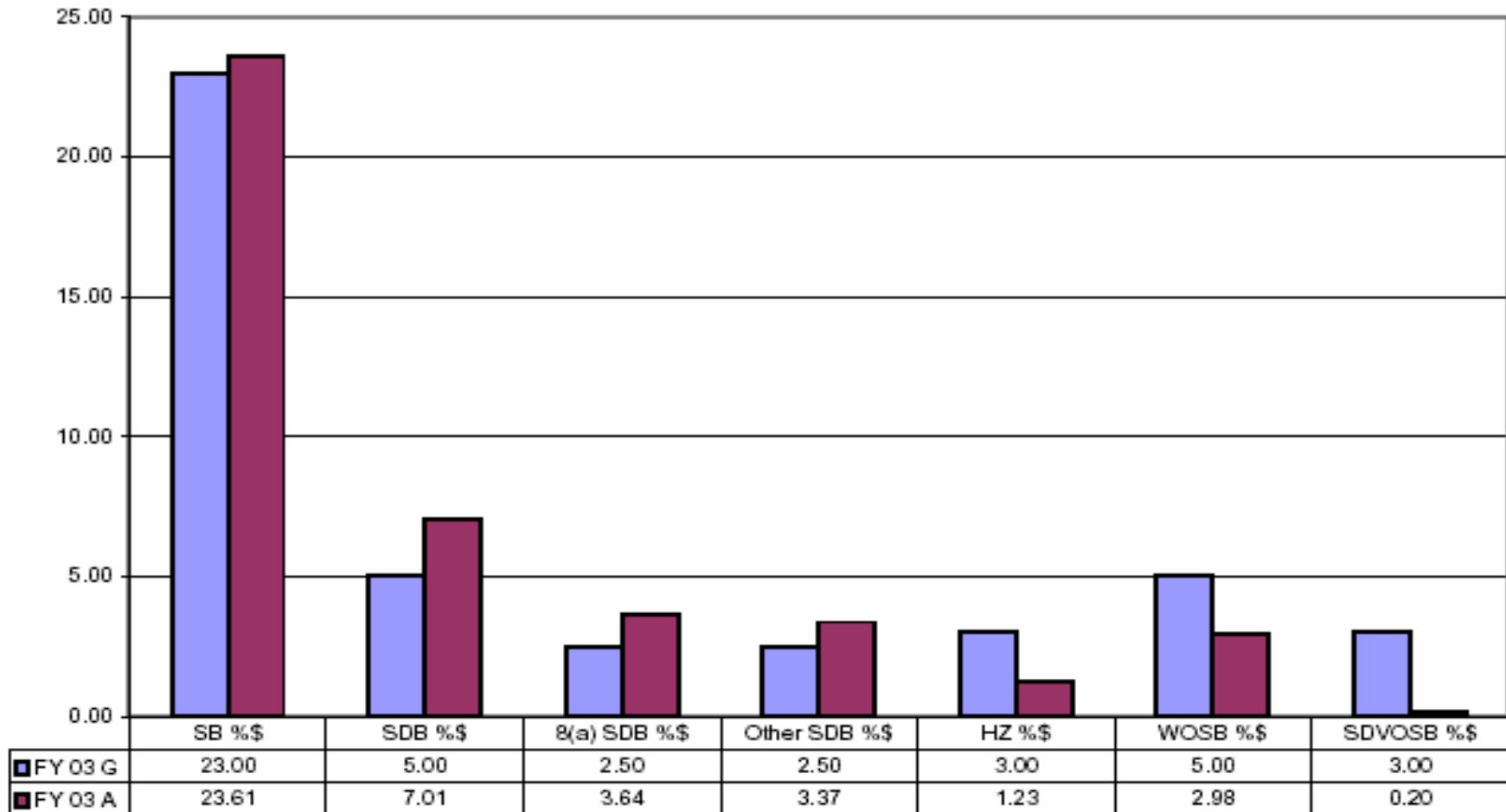
- Melanie Sabelhaus, Chair
  - Deputy Administrator, Small Business Administration
- Deidre Lee
  - Director for Defense Procurement and Acquisition Policy, DoD
- Louis Addeo
  - President, AT&T Solutions
- Roger Waldron
  - Director, Acquisition Management Center, GSA

# Landscape of Small Business Contracting

# Government-Wide Small Business Achievements FY 02-03



# Government-Wide Small Business Goals & Achievements FY 03 (%\$)

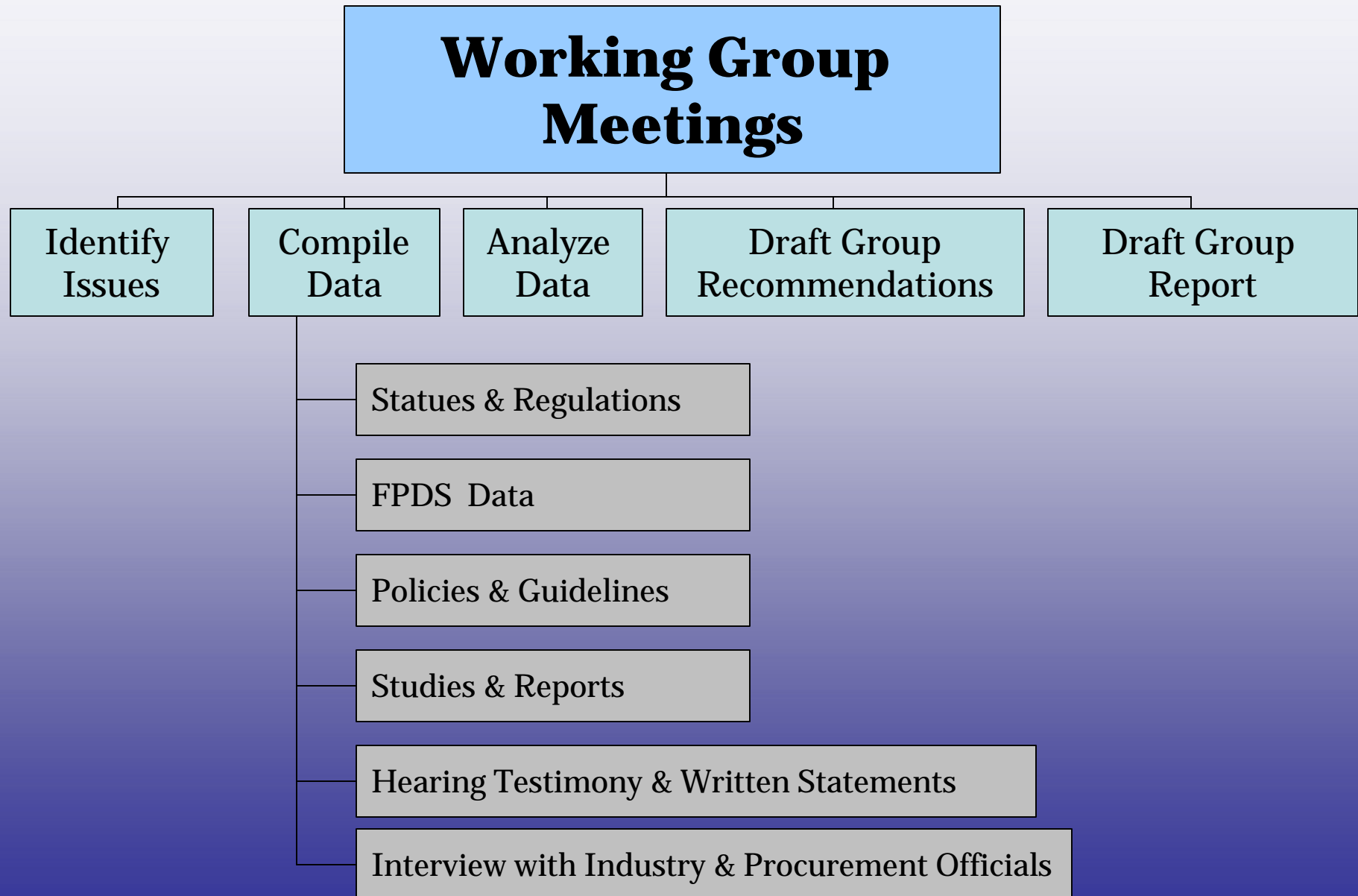


# Goals & Achievement – FY 03

## By Agency

| AGENCY | SB %\$ Actual | SB %\$ Goal |
|--------|---------------|-------------|
| EOP    | 62.56         | 50.00       |
| HUD    | 54.03         | 30.00       |
| DOC    | 53.34         | 35.00       |
| USDA   | 51.31         | 43.00       |
| STATE  | 48.18         | 40.00       |
| SBA    | 48.08         | 60.00       |
| DOI    | 47.52         | 58.00       |
| GSA    | 45.72         | 40.00       |
| DOT    | 43.66         | 50.00       |
| DHS    | 40.68         | 23.00       |
| SSA    | 40.61         | 32.00       |
| DOJ    | 32.68         | 30.00       |
| EPA    | 31.85         | 23.50       |
| FEMA   | 31.26         | 23.00       |
| HHS    | 30.08         | 30.00       |
| VA     | 30.02         | 30.00       |
| DOL    | 28.26         | 24.00       |
| TRES   | 27.28         | 28.00       |
| AID    | 26.27         | 28.00       |
| DOD    | 22.35         | 23.00       |
| DOED   | 16.75         | 23.00       |
| OPM    | 15.33         | 17.00       |
| NASA   | 13.86         | 17.00       |
| DOE    | 4.08          | 3.70        |

# Overview of Working Group Methodology



# Primary Areas of Focus

- **Accountability** for structuring procurements that afford small business participation.
- **Access** to fair competition for procurements.
- **Integrity** of procurement awards.

# Accountability

- Are Acquisition Officials:
  - Structuring procurements to maximize small business opportunities?
  - Properly trained in applying small business contracting programs and requirements?
  - Avoiding unnecessary and unjustified contract bundling?
  - Effectively coordinating acquisition strategies with Small Business Specialist, OSDDBUs and PCRs?

# Competition for Awards

- Do small businesses:
  - Receive a fair opportunity to compete for task and delivery orders?
  - Have a fair opportunity to compete in cascading procurements?
  - Have adequate procedural protections in competitive range determinations?
  - Have fair access to awards under “other transaction authority?”

# Integrity of Awards

- What is the responsibility of agencies in ensuring that large prime contractors:
  - Comply with small business subcontracting plans?
  - Promptly pay small business subcontractors?

# Next Steps

- **Establish working group milestones**
- **Identify and meet with public and private sector officials**
- **Collect and analyze data**
- **Finalize and prioritize issues**
- **Begin developing recommendations for Panel**